Sales Turnover
2018
$882.7 millions

Machines
More than
25000
Installed worldwide

Employees
1800
135 YEAR OF EXPERTISE
Weighing and Feeding
Bagging
Bag Closing and Sealing
Palletizing
Pallet Wrapping
WE ARE GLOBAL & LOCAL
WE ARE GLOCAL
4 sites in NORTH AMERICA

750 team members in CAN
250 team members in USA
2 sites in **LATIN AMERICA**

150 team members
6 sites in **EUROPE**

350 team members
6 sites in ASIA PACIFIC

300 team members

- New Delhi, IN
- Bangkok, TH
- Ho Chi Minh City, VN
- Jakarta, ID
- Changshu, CN
- Melbourne, AU
IN 5 BUSINESS SECTORS

- Nutrition
- Organics
- Agriculture
- Industrial
- Client Solutions
Nutrition

Animal feed
Dairy
Processed Food
Fresh Food
Meat & Poultry
Bulk Food
IN 5 BUSINESS SECTORS

Nutrition
Organics
Agriculture
Industrial
Client Solutions
Organics

Growing Media

Solid Fuel

Fiber Crops

Wood & Paper Products
IN 5 BUSINESS SECTORS

Nutrition
Organics
* Agriculture
Industrial
Client Solutions
Agriculture

Seed

Grain

Nuts

Hulls
IN 5 BUSINESS SECTORS

- Nutrition
- Organics
- Agriculture
- Industrial
- Client Solutions
Industrial

Bulk Specialties

Intralogistics

Building Material

Insulation

Household Products

Health & Personal Care

Hardware & Industrial
IN 5 BUSINESS SECTORS

Nutrition
Organics
Agriculture
Industrial

Client Solutions
Client Solutions

- Technical Support
- Training
- Spare Parts
- Field Services
- Optimization
- Digital Services (CONNECT 324)
NEW FLOURPAK “PTF” BAGGER INNOVATION

New BAGGING innovations that change the RULES in the Flour Milling Industry
BENEFITS

- High Speed
- Very High Accuracy
- Low Dust Emission
- Less Settling Time
- Easy to Operate
- Integrates sewing System with Bagger
- Silent Machine
HUGE COST SAVING
LESS PRODUCT GIVE AWAY

• Based On 3,000,000 Bag/Month = 36,000,000 Bag/Annum (25 Kg.)
• Average Price/Bag = $ 13.00

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>PTF</th>
<th>OTHER MACHINE</th>
<th>PTF Help You Save:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accuracy/Bag</td>
<td>30 g.</td>
<td>80 g.</td>
<td>50 g.</td>
</tr>
<tr>
<td>Annual Product Giveaway</td>
<td>1,080,000 Kg.</td>
<td>2,880,000 Kg.</td>
<td>1,800,000 Kg.</td>
</tr>
<tr>
<td>Annual (Cash) Giveaway</td>
<td>$561,600</td>
<td>$1,497,600</td>
<td>$936,000</td>
</tr>
</tbody>
</table>

Total Cost Saving/PayBack In 1 Year Using PTF = 936,000 USD
## DATA SHEET COMPARISON

<table>
<thead>
<tr>
<th>CRITERIA</th>
<th>PTF ADVANTAGES</th>
</tr>
</thead>
</table>
| DUST ISSUE         | • CLEANER OPERATION W/BFW TECHNOLOGY  
                     • LESS MOVING PARTS THAN CAROUSEL = LESS DUST ACCUMULATION  
                     • SAFER ENVIRONMENT                                           |
| ACCURACY           | • MORE Accurate +/- 30g. vs 80g  
                     • MAJOR COST SAVING, LOWER TOTAL COST OF OWNERSHIP              |
| SPEED              | • FASTER W/TOP UP TECHNOLOGY  
                     • LESS SETTLING REQUIRED  
                     • HIGH SPEED VERTICAL AUGER                                    |
| OPERATER           | • SIMPLE & EASY TO OPERATE  
                     • HIGHER UPTIME                                                   |
| BAG HANDLING       | • CAN HANDLE A WIDE RANGE OF BAG                                      |
CLIENT SOLUTIONS

We create enhanced experiences with a personalized approach to lifecycle management
Free 24/7 assistance for life

TECHNICAL SUPPORT

- 24/7 availability, 365 days of the year
- Diagnostics & remote troubleshooting
- Mechanical, electrical, software, maintenance, operation & general issues

TH +66 81 936 1410
ID +62 81 381 534479
VN +84 86 801 0303
FIELD SERVICE

- More than employed PT 227 technicians worldwide

- Canada 60
- United States 30
- LATAM 20
- Europe 60
- China 5
- Vietnam 8
- Philippine 1
- Australia 5
- Indonesia 8
- Thailand 10
- Malaysia 1
- India 20
SPARE PARTS

- 8 depots

- Salt Lake City, UT
- Montgomery, AL
- Rivière-du-Loup, QC
- Eersel, NL
- Sao Paulo, SP, BR
- New Delhi, IN
- Changshu, CN
- Bangkok, TH
Client Solution (CS):

- Help Desk Technical Support/ HOT LINE
- Field Service Engineer
- Spare Parts
- Preventive Maintenance
- Optimization
- Training
Premier Tech is proud to announce the formation of a strategic co-operation for industrial flexible packaging solutions with Swiss Bühler Group. Indeed, we will be working together to build a design and manufacturing centre in China by 2020.

PT and Bühler are now establishing this strategic co-operation to meet market demands and create new cost-effective packaging solutions. PT will contribute with its packaging expertise and technological leadership in this field, whereas Bühler will bring in its know-how of high-quality manufacturing and supply chain management in China as well as its digital solutions.
More than 4,000 installations in SEA
WE ARE PT
THANK YOU!