



**“Grain Quality Preservation through
Best Practice Grain Storage Management”**

IAOM 2023, Ho Chi Minh City, Vietnam

Management and Storage for AGRI and POST-HARVEST INDUSTRY



Engineering growth...



AGI Global Presence

CAD\$ 1.6 Billion

Silos
49,000 +

MH
10,000 +

Dryers
2,000 +

Canada 10

NORTH AMERICA

USA 10

Brazil 01

SOUTH AMERICA

**GLOBAL
OPERATIONS**
WITH REGIONAL HUBS

Italy 06

EMEA

India 04



AGI APAC

30 Manufacturing Facilities
Present in over 100 Countries

Complete Grain Storage Solutions



Grain Storage Systems

Best Design
Best Fit

EUROPE



AGI FRAME



AGI PTM

USA



AGI MFS



AGI BROWNIE

CANADA



AGI WESTEEL



AGI TWISTER

BRAZIL



AGI BRASIL



AGI BRASIL



***PORTABLE SILO
LOADING***

COLLECTION POINTS



***FLAT
STORAGE***





***SPECIALISED
CONVEYING***



***Collection
Points***



***SPECIALISED
CONVEYING***



Canopus
Romania



Hanh Phuc
Vietnam

40 FP 22/15
6 FH 7/16
4 FH 7/16
4 FH 7/16

The background image shows an industrial facility, likely a refinery or chemical plant, situated along a body of water. In the foreground, a metal walkway with railings runs diagonally from the bottom right towards the center. To the left of the walkway, several large, dark-colored cylindrical storage tanks are visible, each with a conical roof and labeled 'AGI' and 'S6', 'S7', 'S8', 'S9', and 'S10'. A complex network of pipes and structural steel is visible behind the tanks. In the distance, a tall, grey industrial building stands against a blue sky with scattered white clouds. The water in the foreground is dark and calm.

Rebisco

Philippines



Comvex
Ukraine



Swiss Pasta

Egypt



Nibulon
Ukraine



Orexim
Ukraine



Cofco
Ukraine

Safe Storage



grain quality preservation through best practice grain management

*How safe is your most
valuable inventory...*



25% of crops worldwide
are contaminated with mycotoxins

What Impacts on Grain Quality & Grain Losses...

Enemies of Grains

Impurities & Contaminants

Moisture Content (shrinkage)

Moisture Migration (EMC)

Insect & Infestation Activity

Fungus, Mould & Toxins

Discoloured Kernels (paddy)



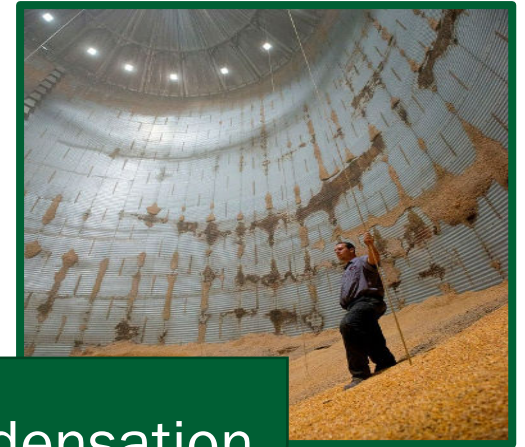
Impact of Physics Behaviour



Weather
Conditions

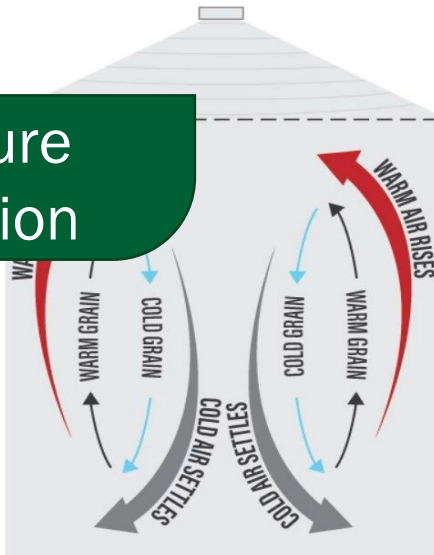


Water
Leaks

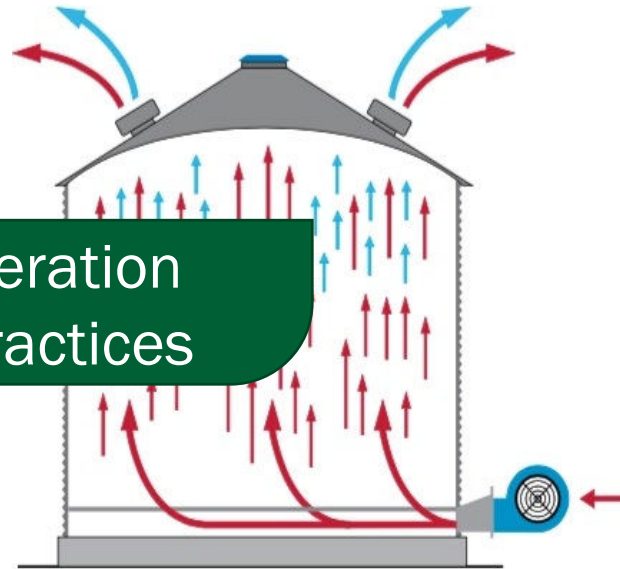


Condensation

Moisture
Migration



Aeration
Practices

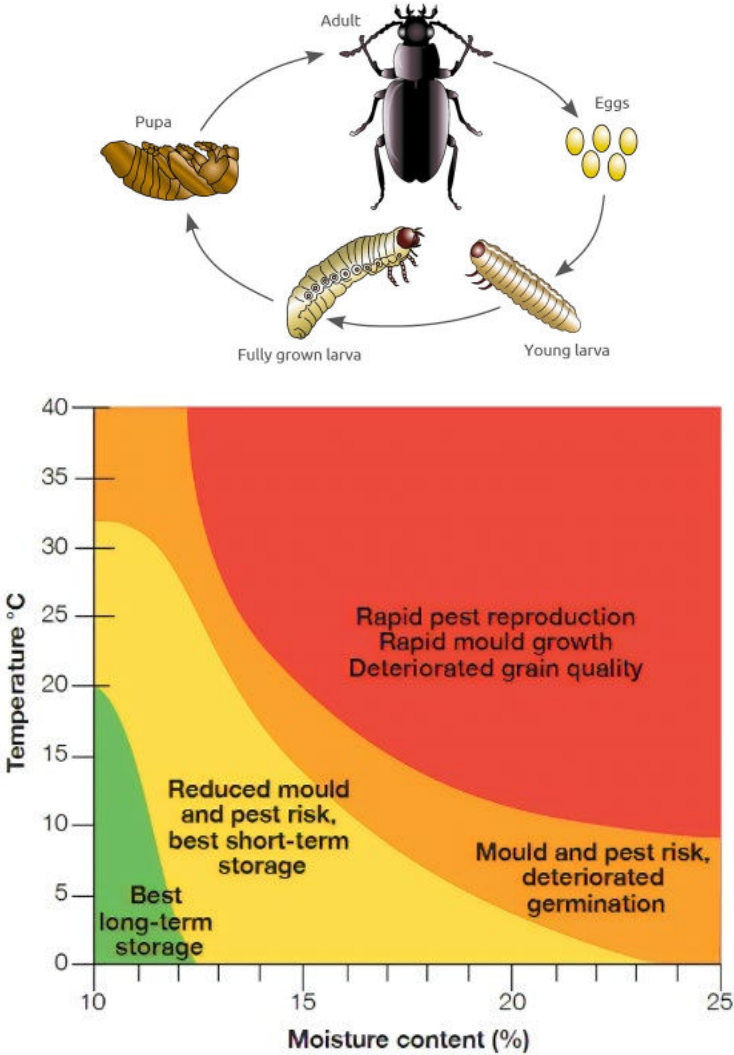
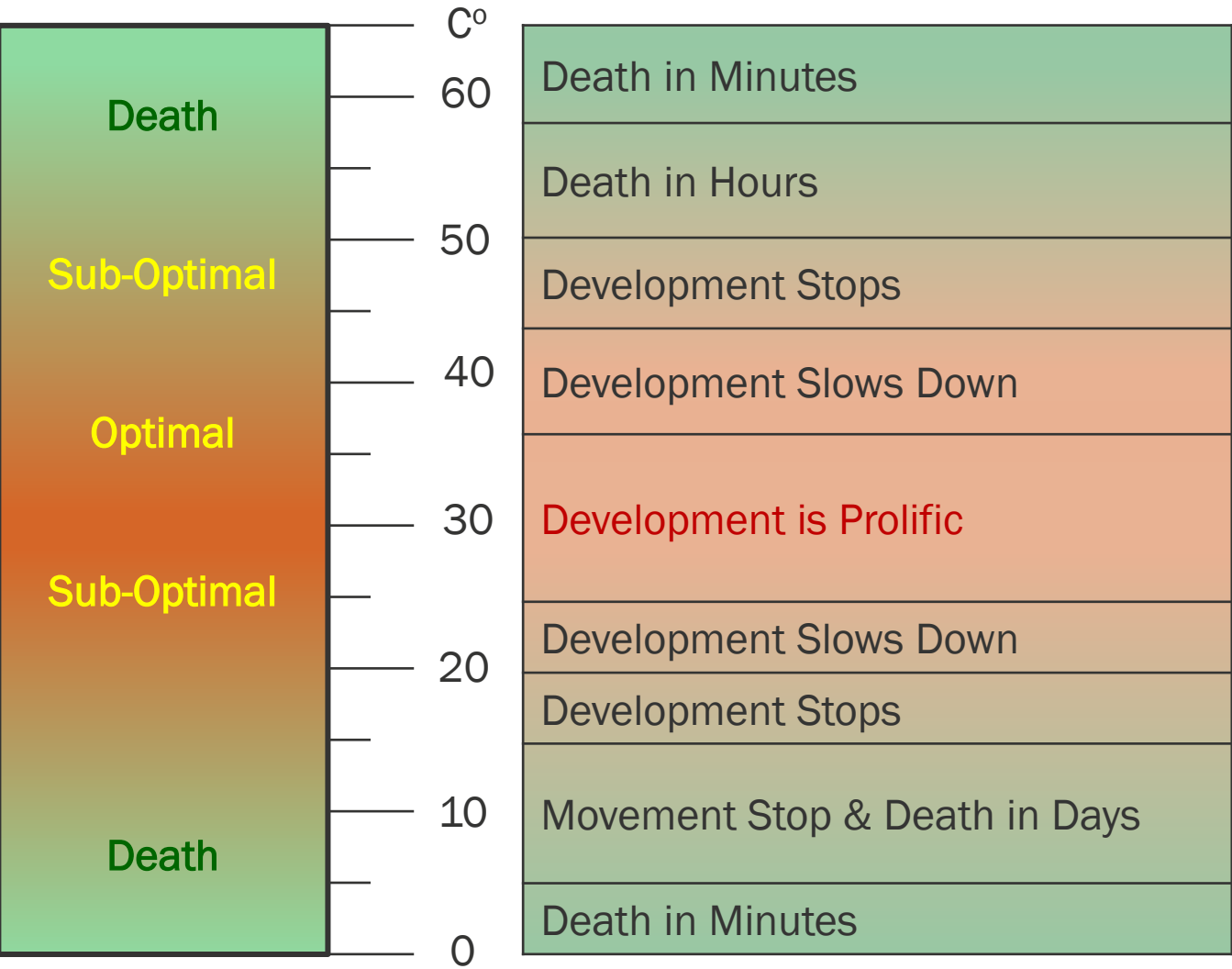


- *Grain Quality*
- *EMC*
- *Respiration*

...and many more...

Impact of Temperature

Keep it cool....

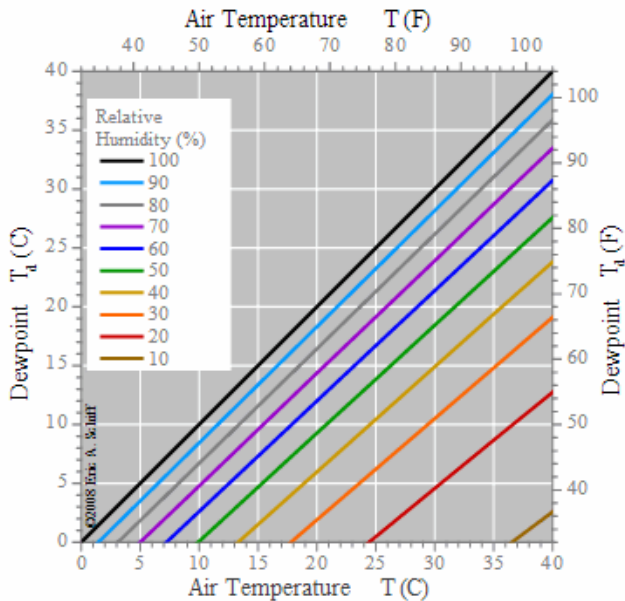


Impact of Dew Point (condensation)

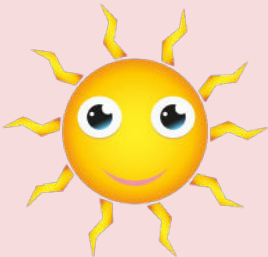
Cold Outside



Warm Grain



Warm Outside



Cool Grain

Impact of Weather Conditions

Introducing
EMC

dry temperate climate



- Dry and Warm summers
- Dry and Cold winter
- Rains mostly in winter

humid tropical climate





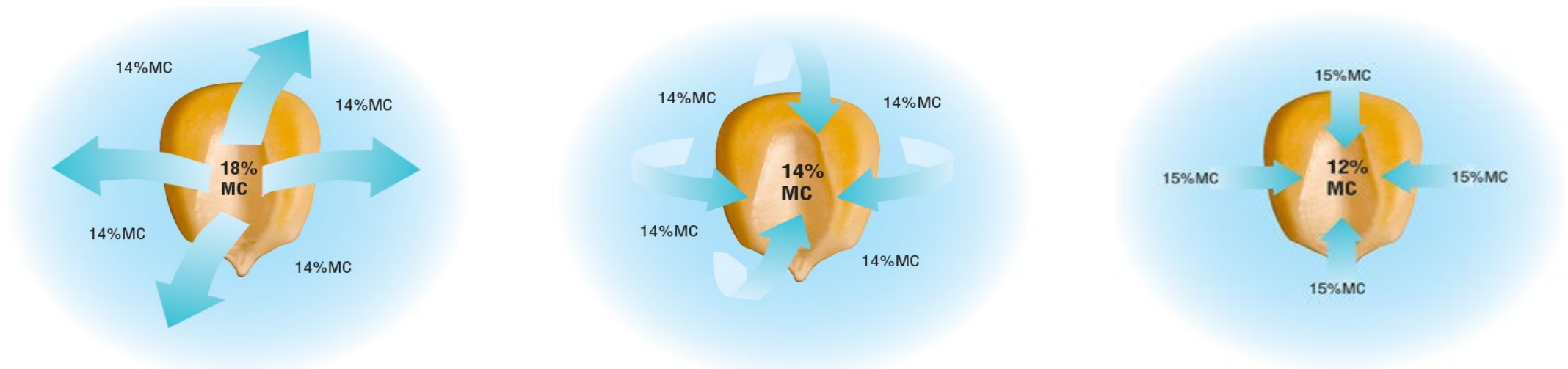
- Humidity > 70%
- Heavy Rainfall
- Humidity can climb to Saturation
- Unfavourable **EMC**

Equilibrium Moisture Content (**EMC**)

Impact of EMC

Moisture content of grains will equalise when exposed to air with specific

 Relative Humidity and  Temperature

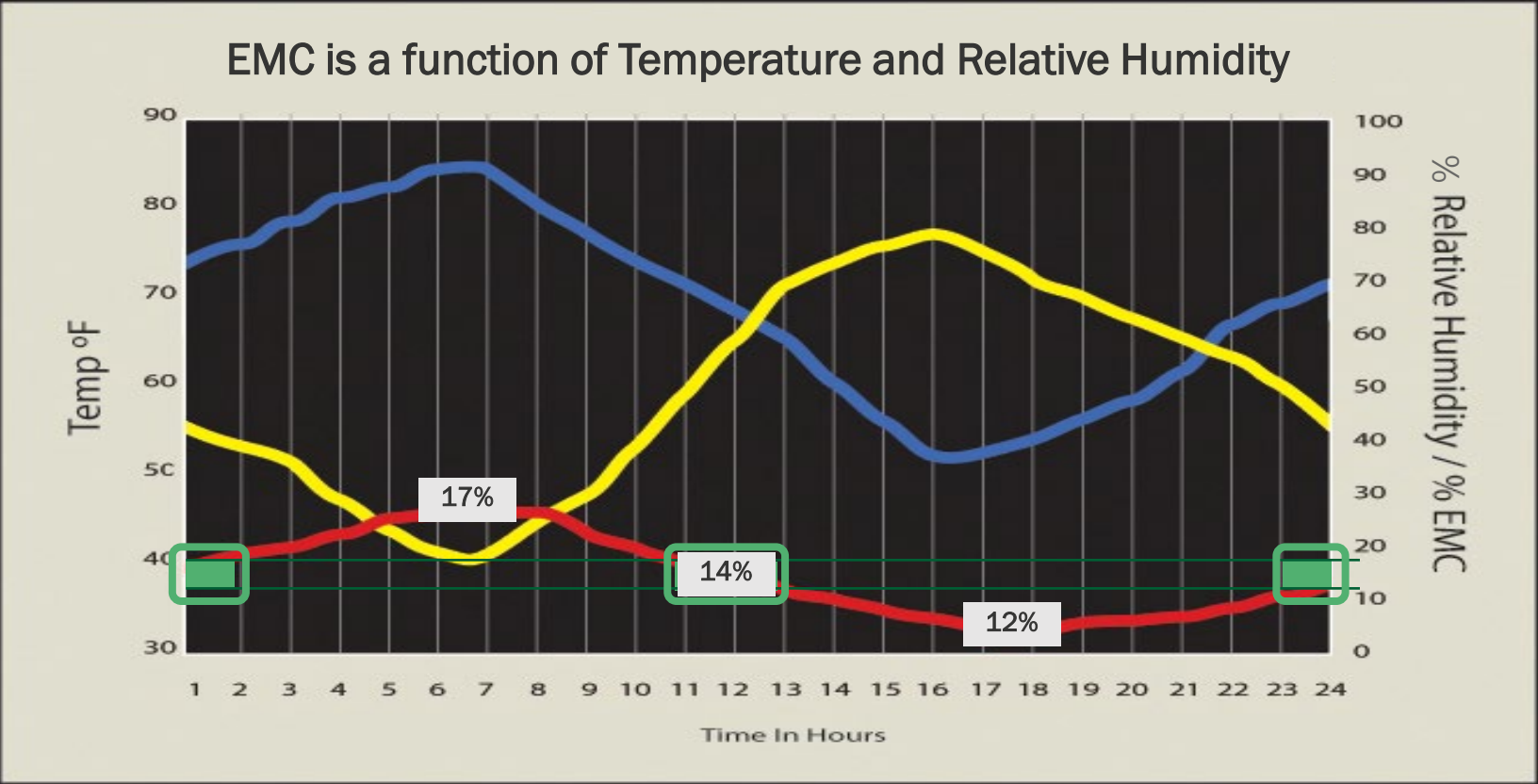


When is it **safe** to operate the silo aerations system, and when it is **not safe...**

never blow humid air into dry grain.....never blow warm air into cooler grain

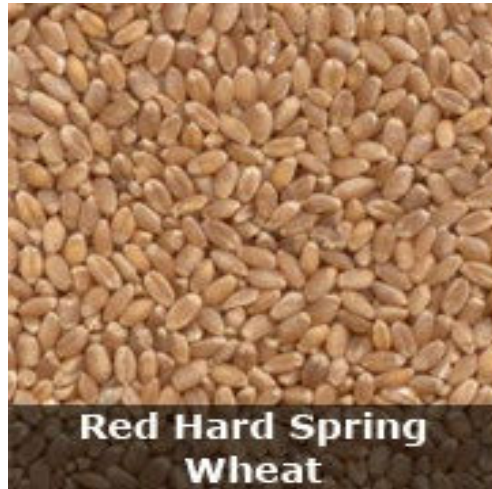
EMC over 24 hours

Impact of weather elements



- Ambient temperature
- Relative humidity
- Resulting EMC

EMC will impact on the time of the day the aeration runs.

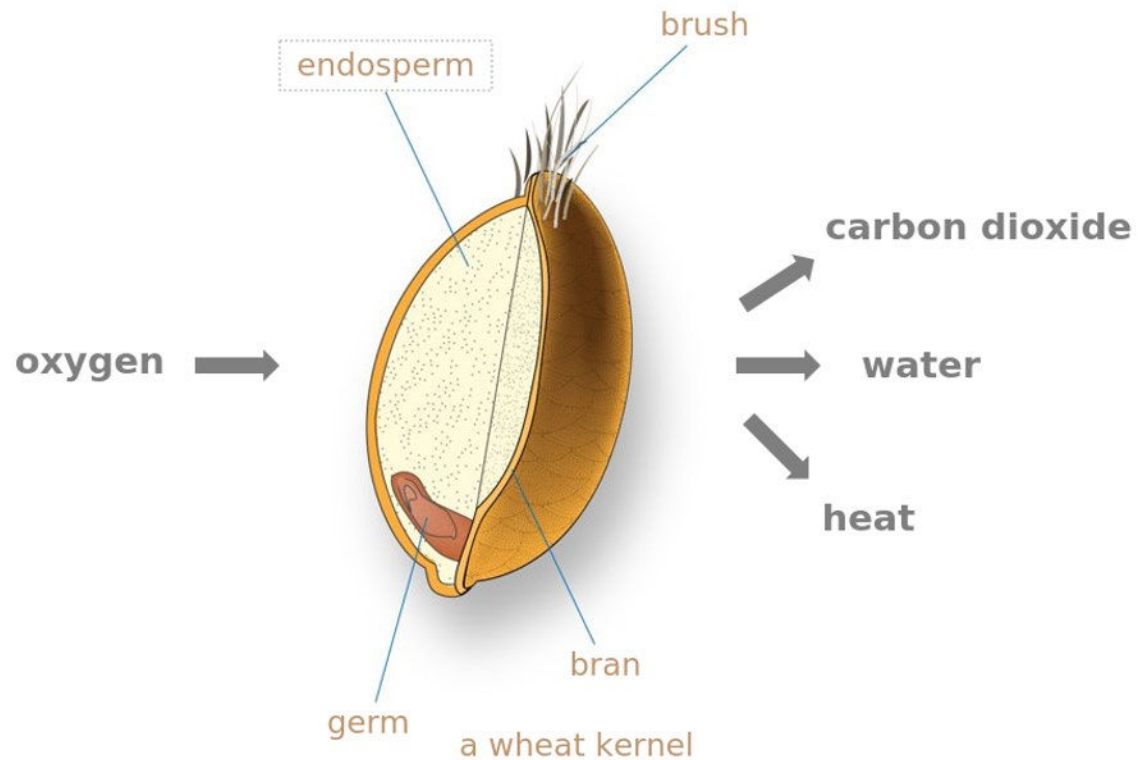


Temperature		Relative Humidity (%)									
		10	20	30	40	50	60	65	70	80	90
C	F	Equilibrium moisture content, %wb									
1.7	35	7.3	8.9	10.2	11.3	12.3	13.4	14.0	14.7	16.1	18.2
4.4	40	7.1	8.7	10.0	11.1	12.1	13.2	13.8	14.4	15.9	18.0
10	50	6.8	8.4	9.6	10.7	11.8	12.9	13.4	14.1	15.5	17.6
16	60	6.5	8.1	9.3	10.4	11.4	12.5	13.1	13.7	15.1	17.2
21	70	6.2	7.8	9.0	10.1	11.1	12.2	12.8	13.4	14.8	16.9
25	77	6.0	7.5	8.7	9.8	10.9	11.9	12.5	13.1	14.5	16.6
32	90	5.8	7.3	8.5	9.6	10.6	11.6	12.2	12.8	14.2	16.3

indicative figures

Impact of Respiration

Grain lives...!



Breathes

Moisture Release

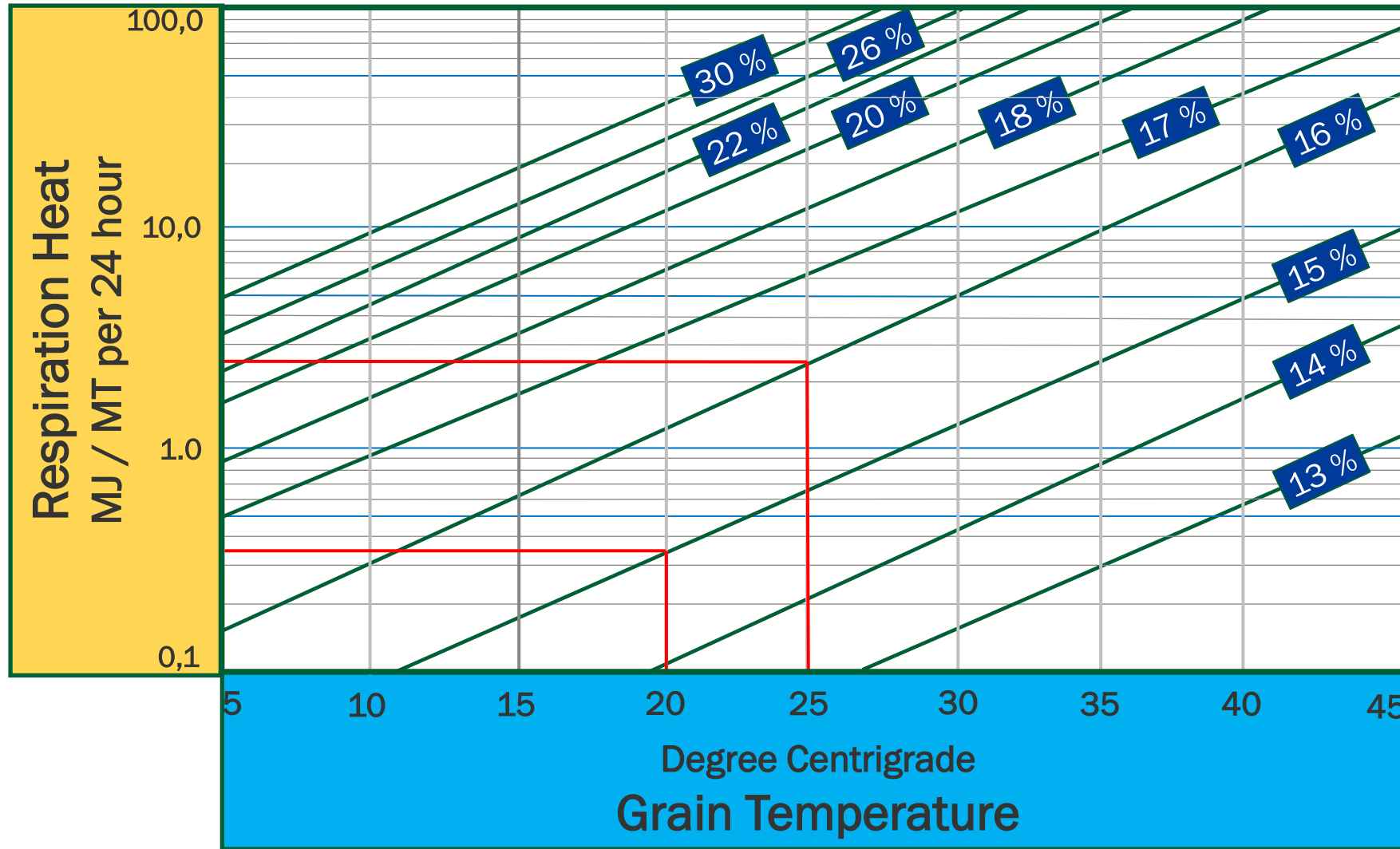
CO₂ Release

CO₂ Sensor

Heat Development



Impact of Heat Development



Grain Losses

The higher the temperature & moisture content, the higher the heat of respiration.

Respiration heat and moisture are released into the grain mass.

The lower the temperature and moisture content of the grain,
the longer the safe storage time !

Grain Management Tools



Grain Management Tools

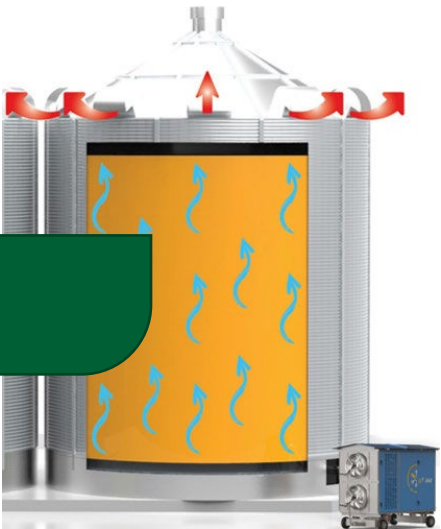
Temperature Monitoring Systems



Product Turnover (recycle)



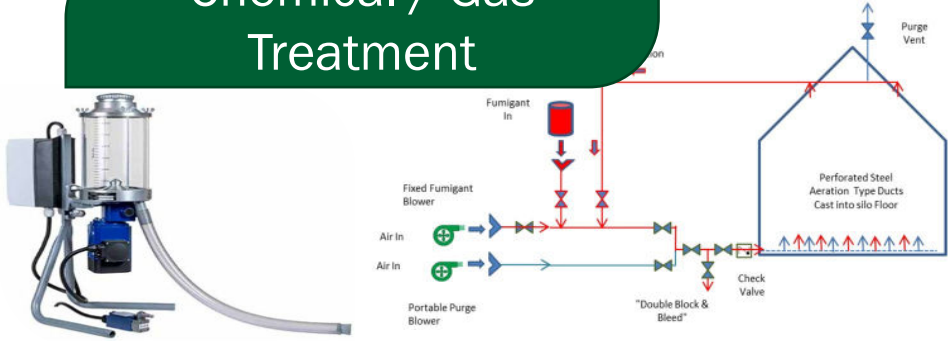
Conditioned (chilled) Air



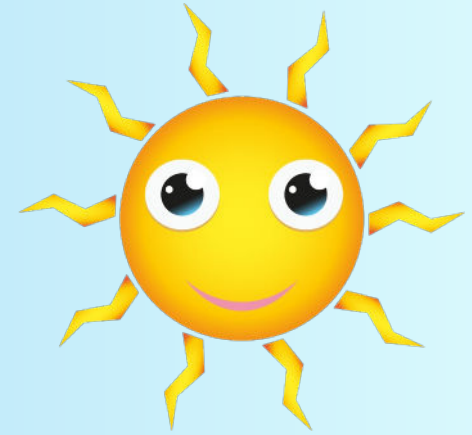
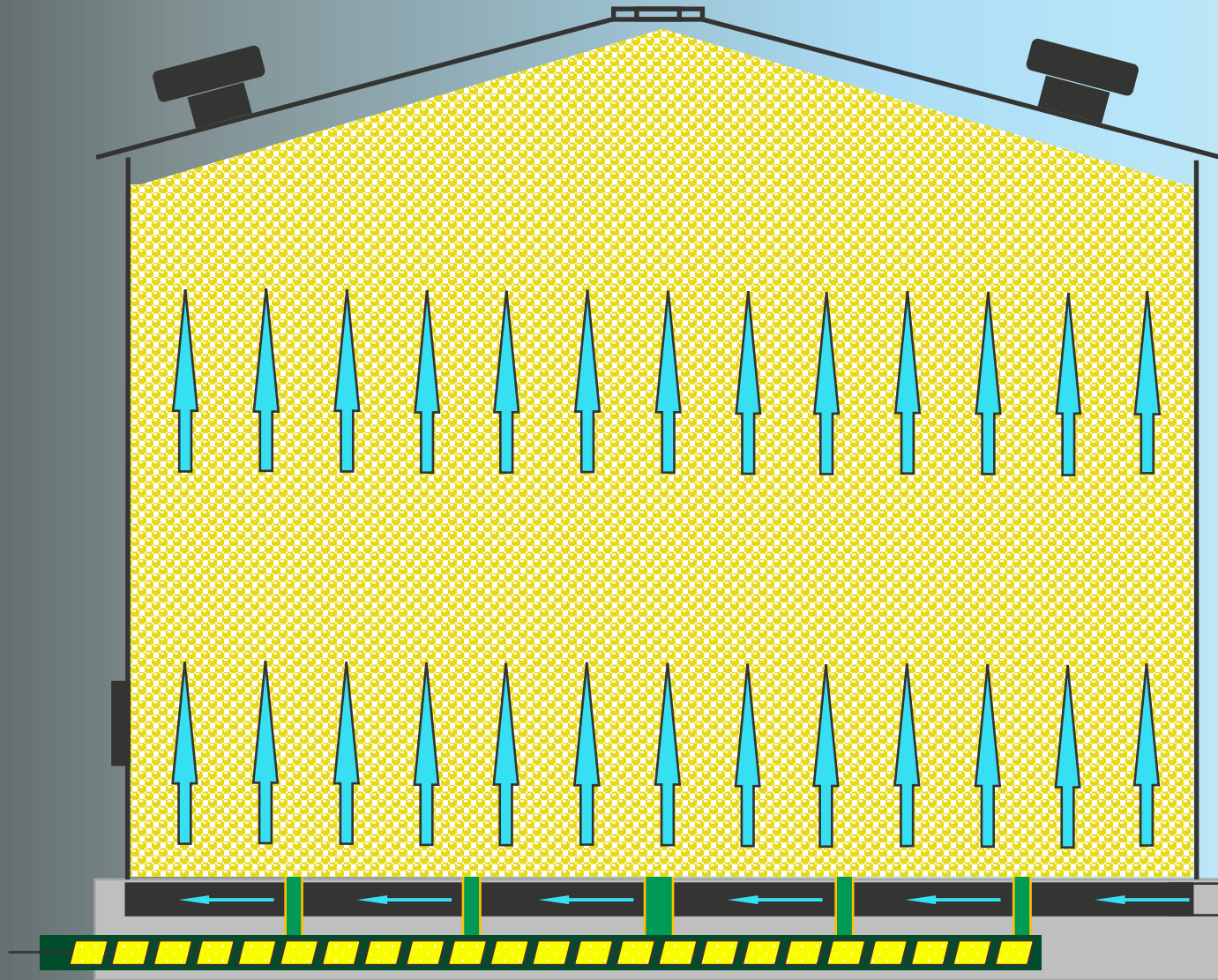
Ambient Air Aeration



Chemical / Gas Treatment



Ambient Air Aeration....



AMBIENT AIR

Aeration Considerations

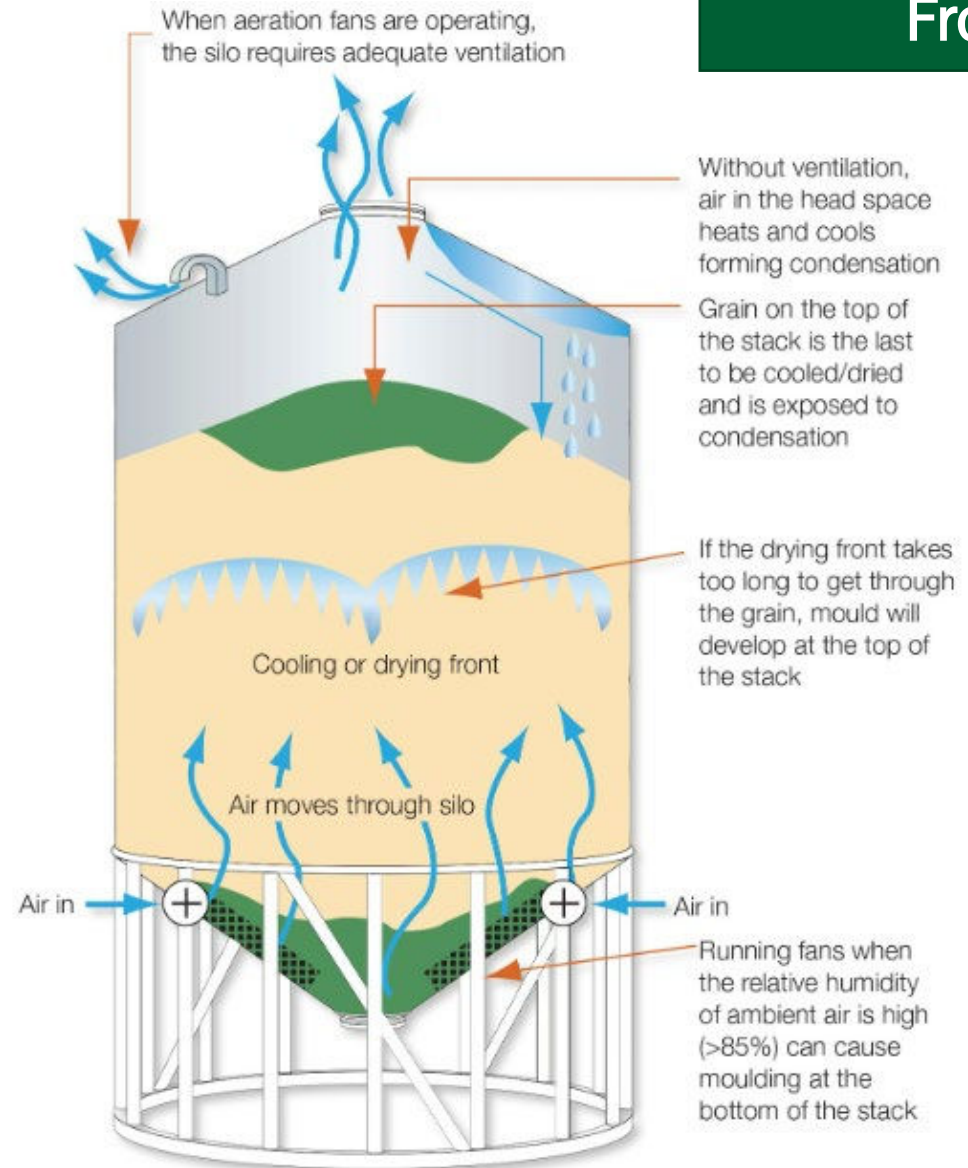
Correct Ventilation

Day / night Temperatures Difference
will cause Condensation

Aeration Layers (fronts)

Mould Development

Aeration Fronts



Source: Kondinin Group

When is it safe to do aeration...rule of thumb



Relative Humidity inside the grain bulk
→ < 65%



Ambient Relative Humidity
→ < 65%



Ambient Temperature
→ at least 5° C lower than grain temperature





Atmospheric Aeration not Suitable

Grain Monitoring



What are the components (sensors)



Temperature Monitoring - avoid spoilage in your grain by detecting hotspots



Moisture Monitoring - for better storage quality and safety



Level Monitoring - tracking inventory in silos is an important component



Aeration Control - automatic fan control optimizes grain quality



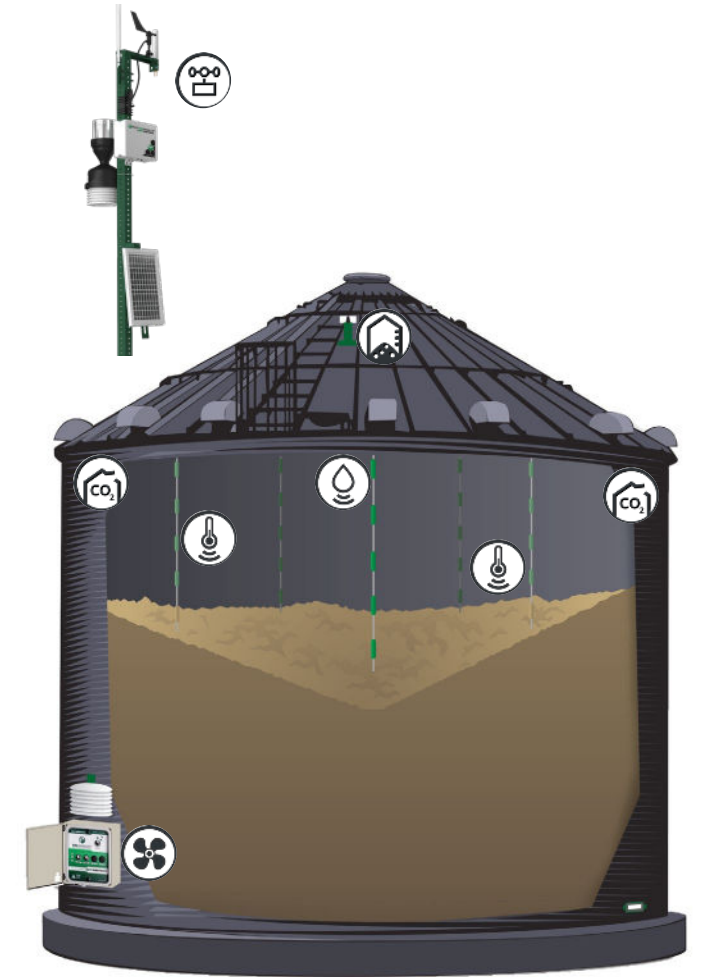
Ambient Monitoring - monitoring weather conditions provides great control for aer



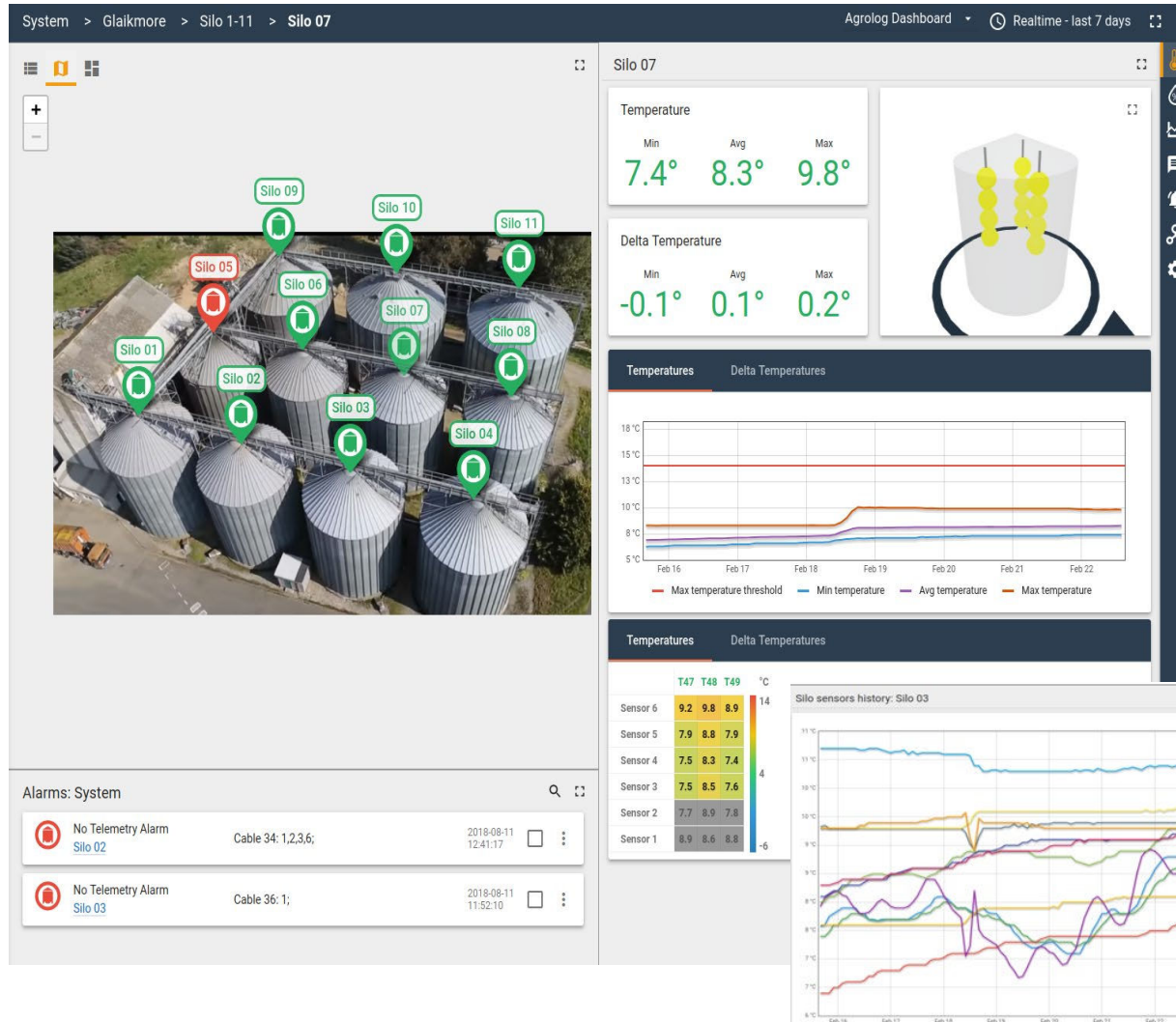
Head Space Monitoring - avoid condensation and wet grain on the grain surface



CO2 Monitoring - CO2 sensors can provide early spoilage detection



Feature & Benefits



Temperature and Moisture Monitoring

- Continuous & real-time reading of your grain condition
- Automated reporting, labour cost reduction

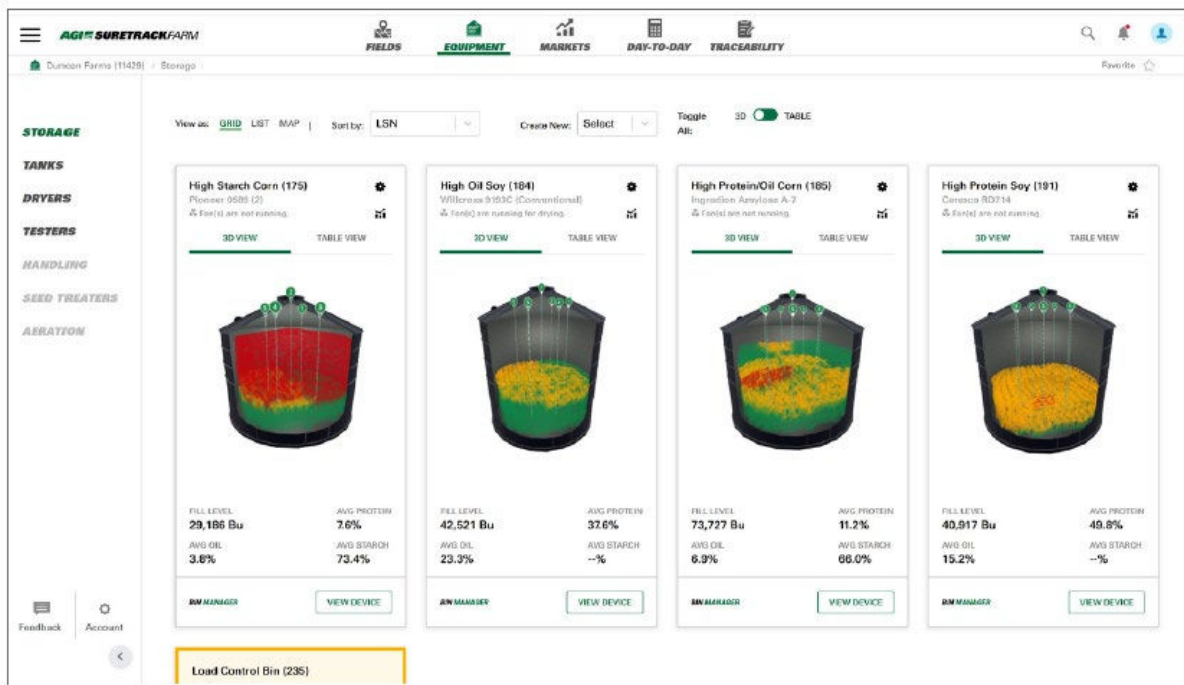
External Weather Station

- Measure weather conditions that affect grain condition
- Measurement of EMC (equilibrium moisture content)

Historical Data Storage

- Long term data analysis, statistical and audit references
- Plant storage performance, analysis and trends

Feature & Benefits



Check your bin activity from
anywhere at anytime

Internet Enabled Devices (IoT) / Mobile App

- Real-time viewing of storage complex anywhere / anytime
- immediately notification of any issues, alarm conditions

Inventory Estimate

- Real-time bin inventory (cable sensors)

CO2 Detection

- Monitor elevated CO2 levels for early detection of insect and fungi infestation

Fumigation & Cooling



Fumigation Concepts



Pellet Dosing



Table Dosing



Gas Dosing

Gas Distribution



Grain Cooling....a safe & flexible option

Safe Aeration



**Chilled +
De-Humidified**
air to SILO



In partnership with....



***grain* TECHNIK**
Each grain matters