



Joint District Meeting

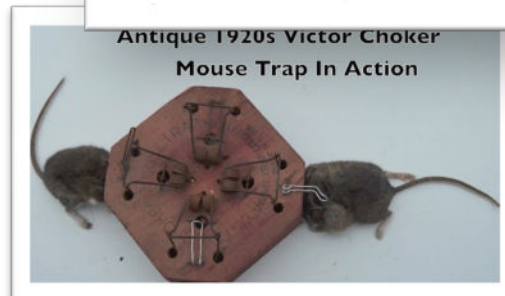
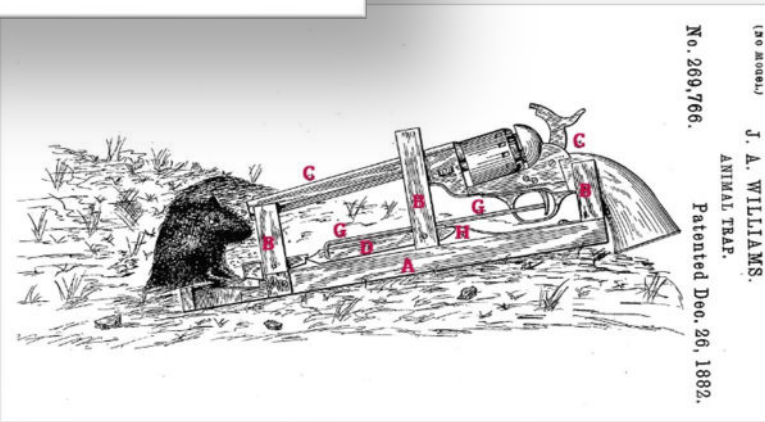
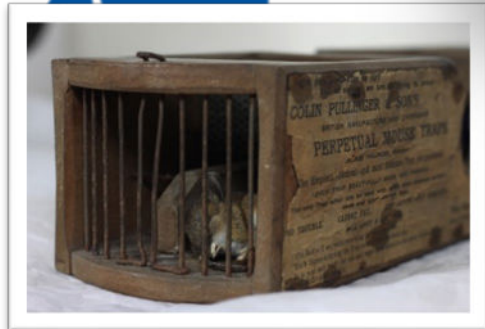
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Modern Food Safety Pest Management Programs

Q: What is the most patented device in U.S. History?

A: The Mouse Trap



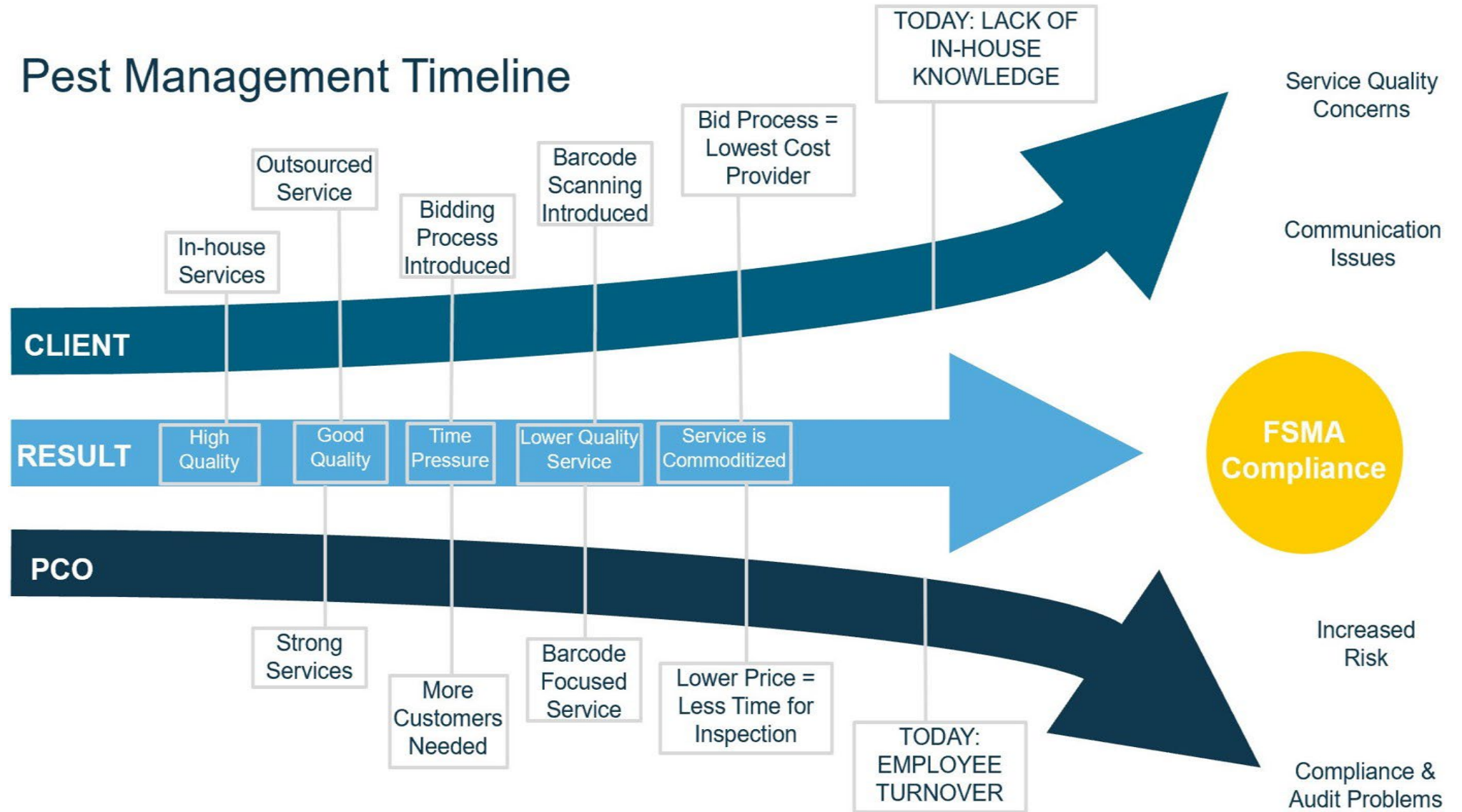
Facts: There have been over 4,400 patents filed for the mouse trap since the patent office opened in 1838.

Only about 12 of which have ever actually made money on a commercial scale.

The cost of the average product recall is \$10,000,000.



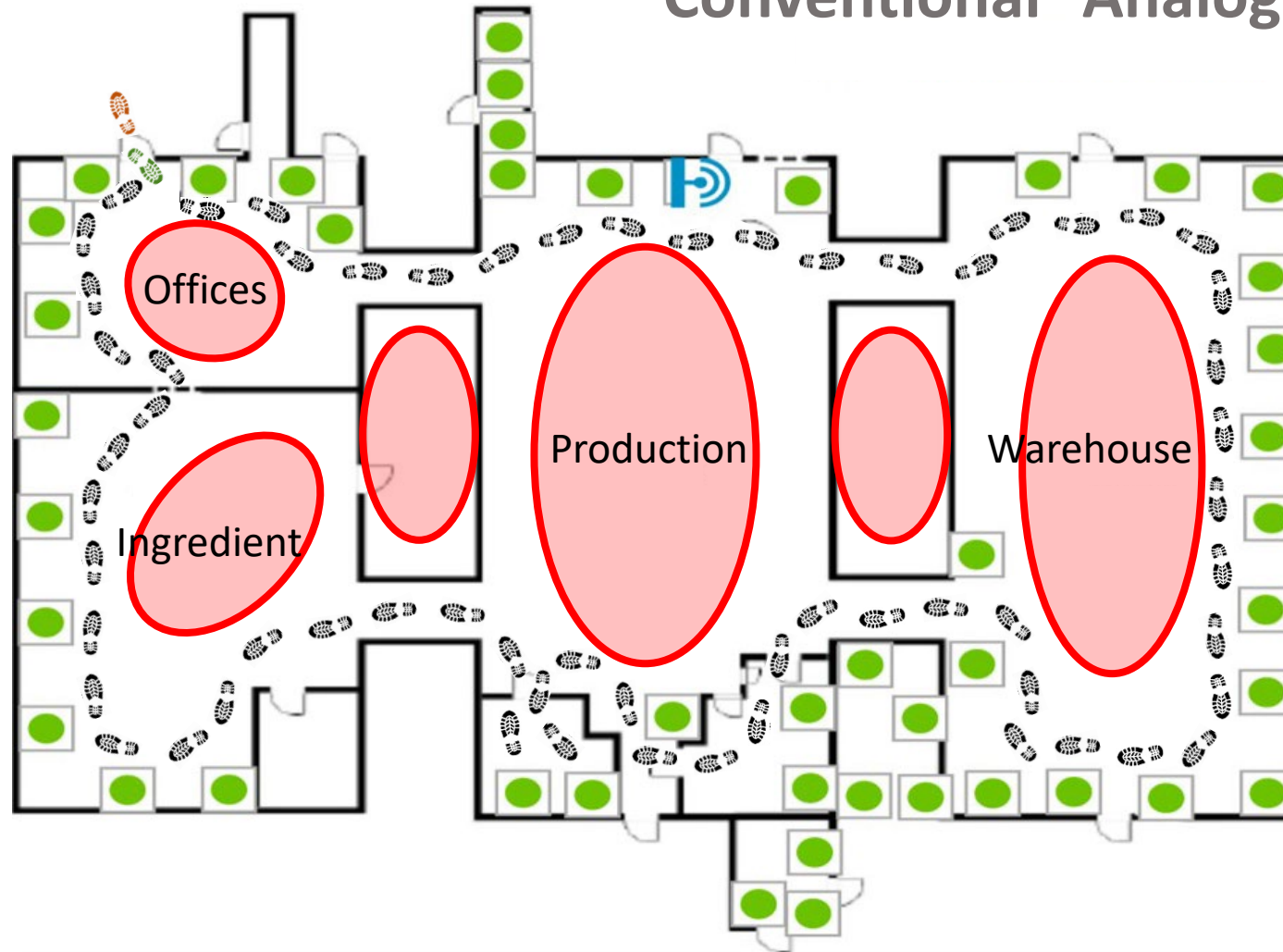
Pest Management Timeline





Our goal is to protect consumer health and safety while protecting our client's brand by identifying and mitigating pest-related risks to food safety and quality.

Conventional “Analog Pest Control”





The Act of Trap Checking:

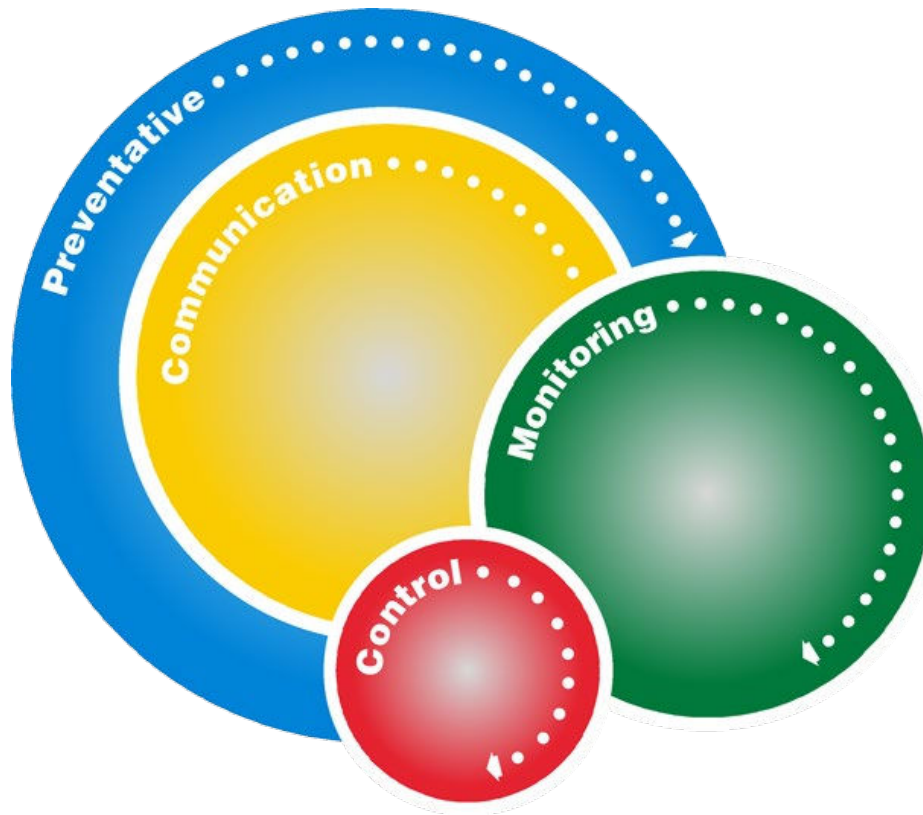
- will NOT prevent an outbreak
- will NOT resolve an issue
- does little to protect your brand

Food Safety IPM is NOT Trap Checking

- it IS actively and preventatively working to protect your brand
- it IS prevention through early detection, communication and escalation
- it IS using technology and methodology to resolve problems effectively

Modern Methodology

Updated IPM principles infused with the latest technology.



- AI Predictive Modeling
- IoT Communication
- Digital 24/7 Monitoring
- Powerful Decision-Making Tool To Guide Control Methods

Q: When does a better mouse trap actually become a better mouse trap?

iQ PRODUCTS
POWERED BY
Bell
SENSING TECHNOLOGIES™



envu™

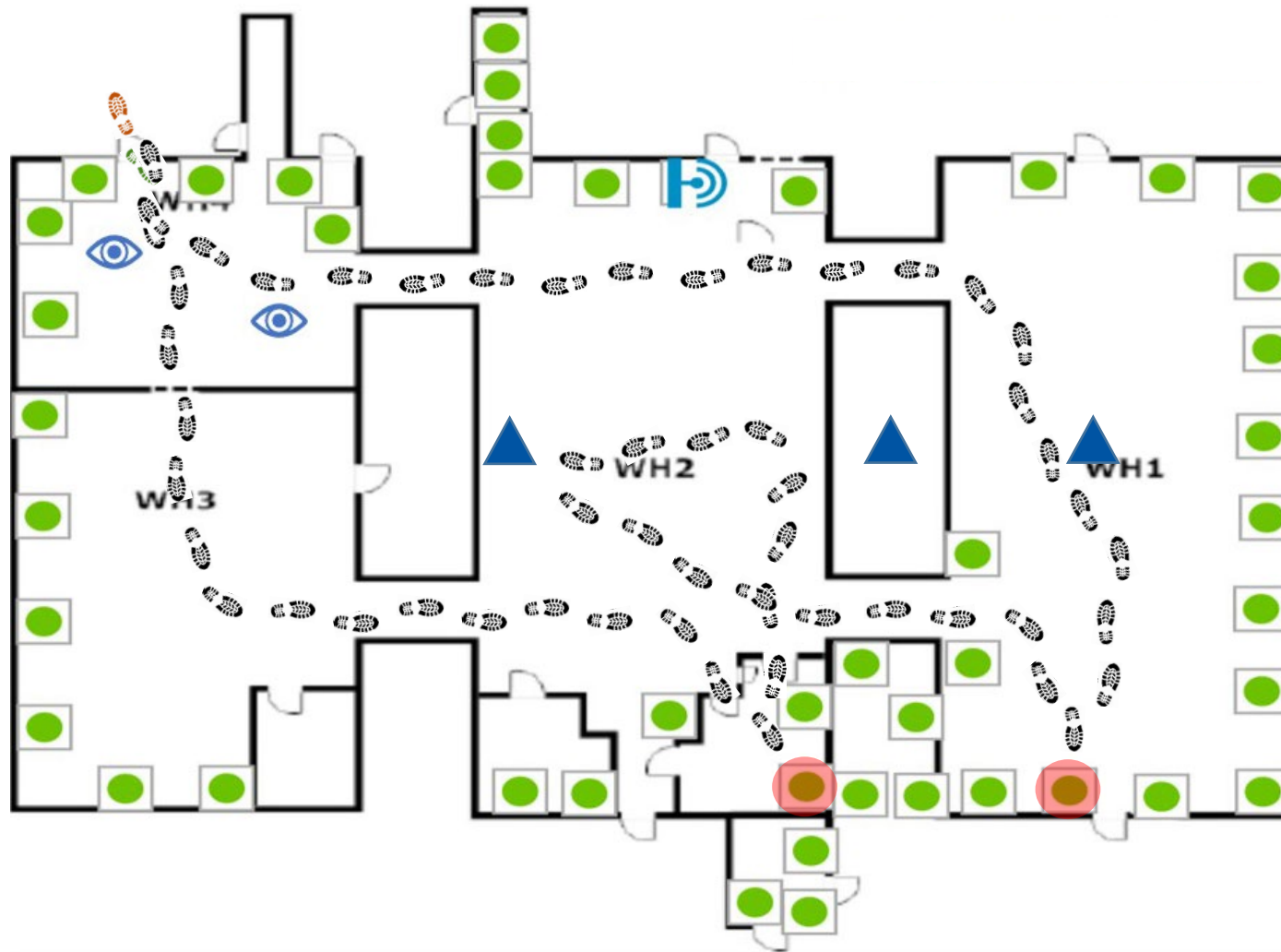
A: When it checks itself

The automation process improves

- Client Transparency
- Technician Ergonomics
- Technician Efficiency
- Time Savings
- Liability



VICTOR
VLINK®



▲ High risk Location



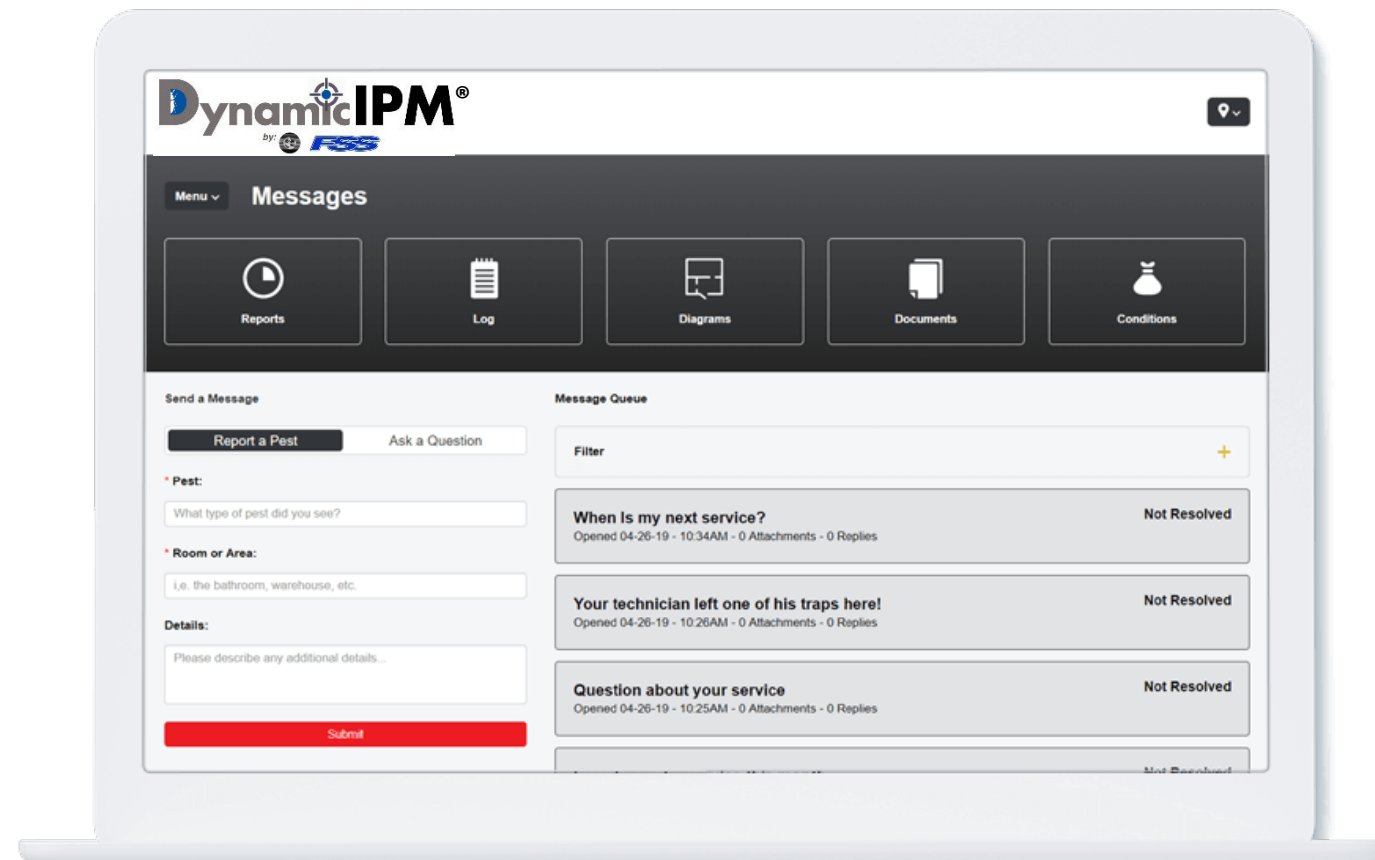
● RMS Monitor

● RMS Monitor w/ Activity

👁 SightTrap™

DynamicIPM[®] Methodology

100% Digital Record Keeping via Online Portal



Prevention and Protection

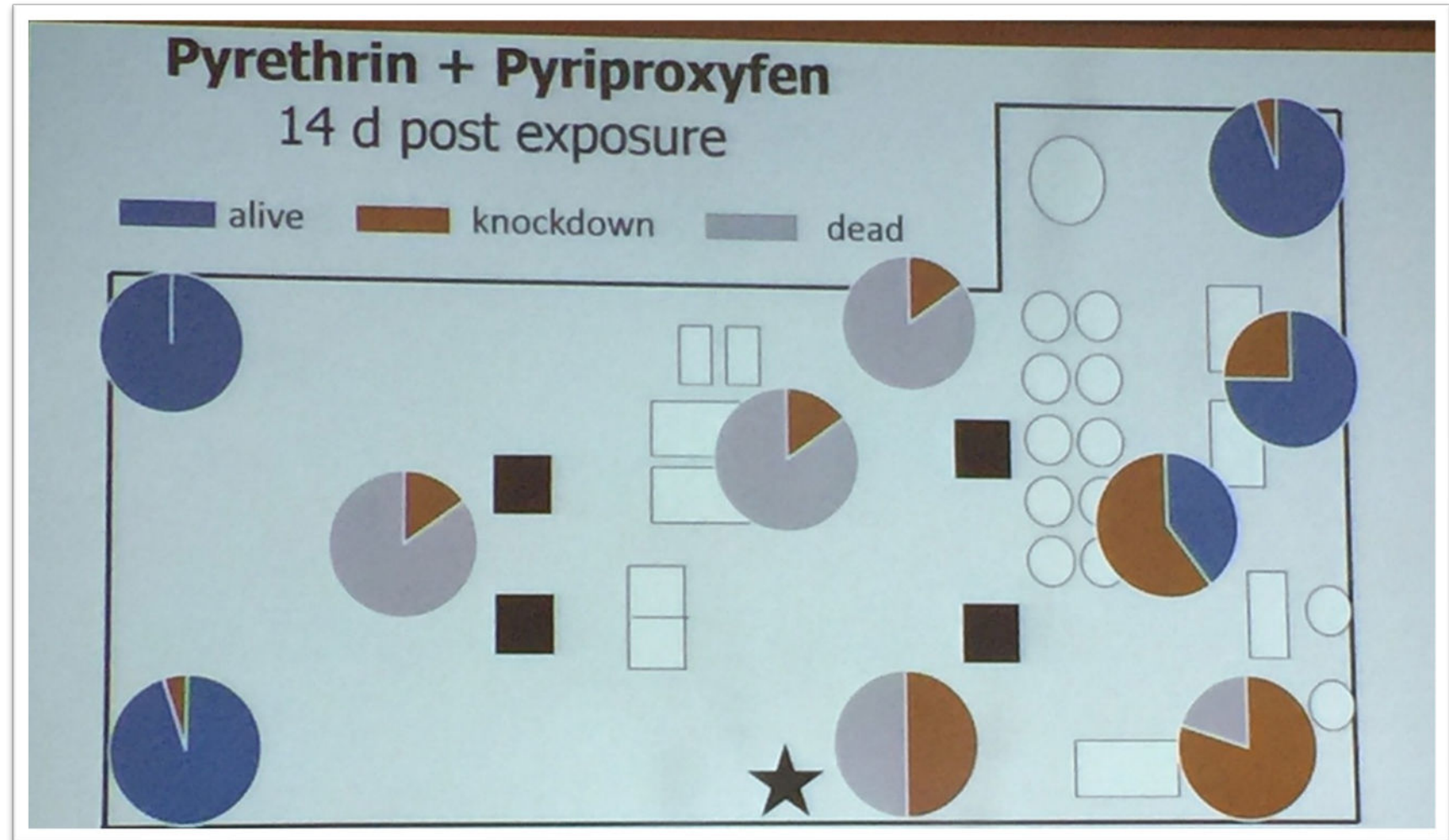
The quality of grain never improves in storage.

Grain Protectants



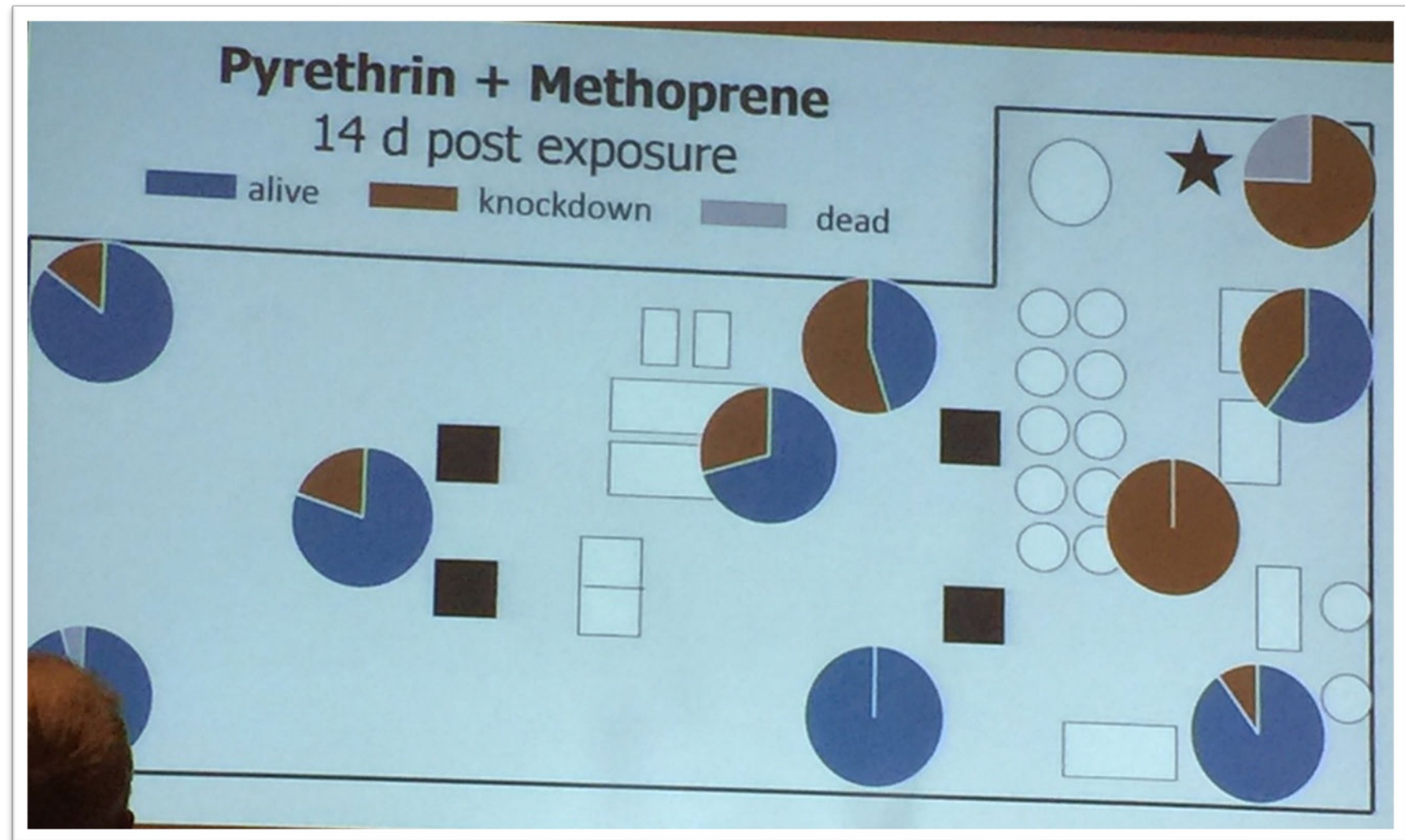
1% Pyrethrin and Pyriproxyfen (NyGuard IGR)

Single Point Application (Indicated by star on map)



1% Pyrethrin and Methoprene (Gentrol IGR)

Different Single Point Application (Indicated by star on map)

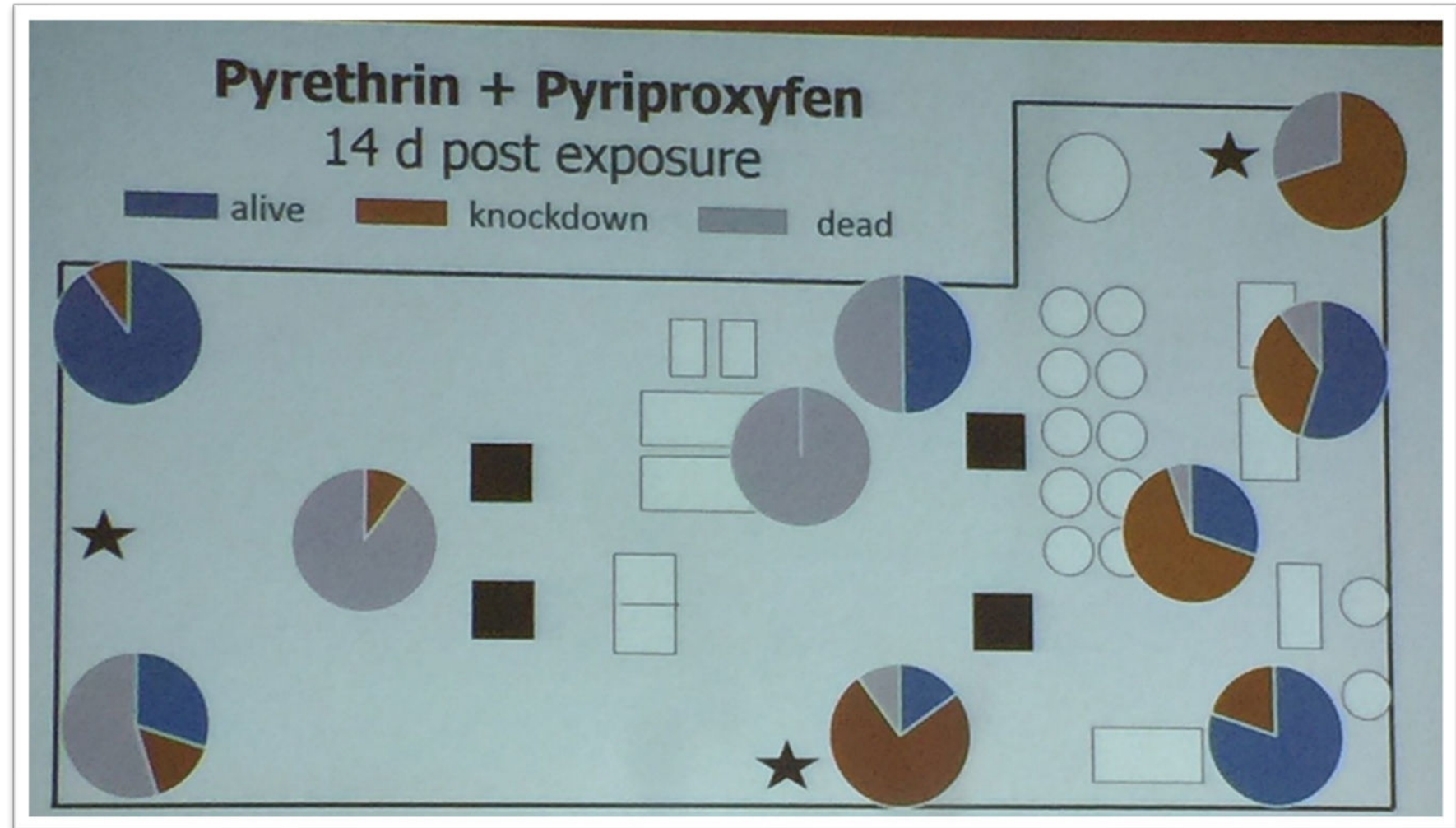




1% Pyrethrin and Pyriproxyfen (NyGuard IGR)

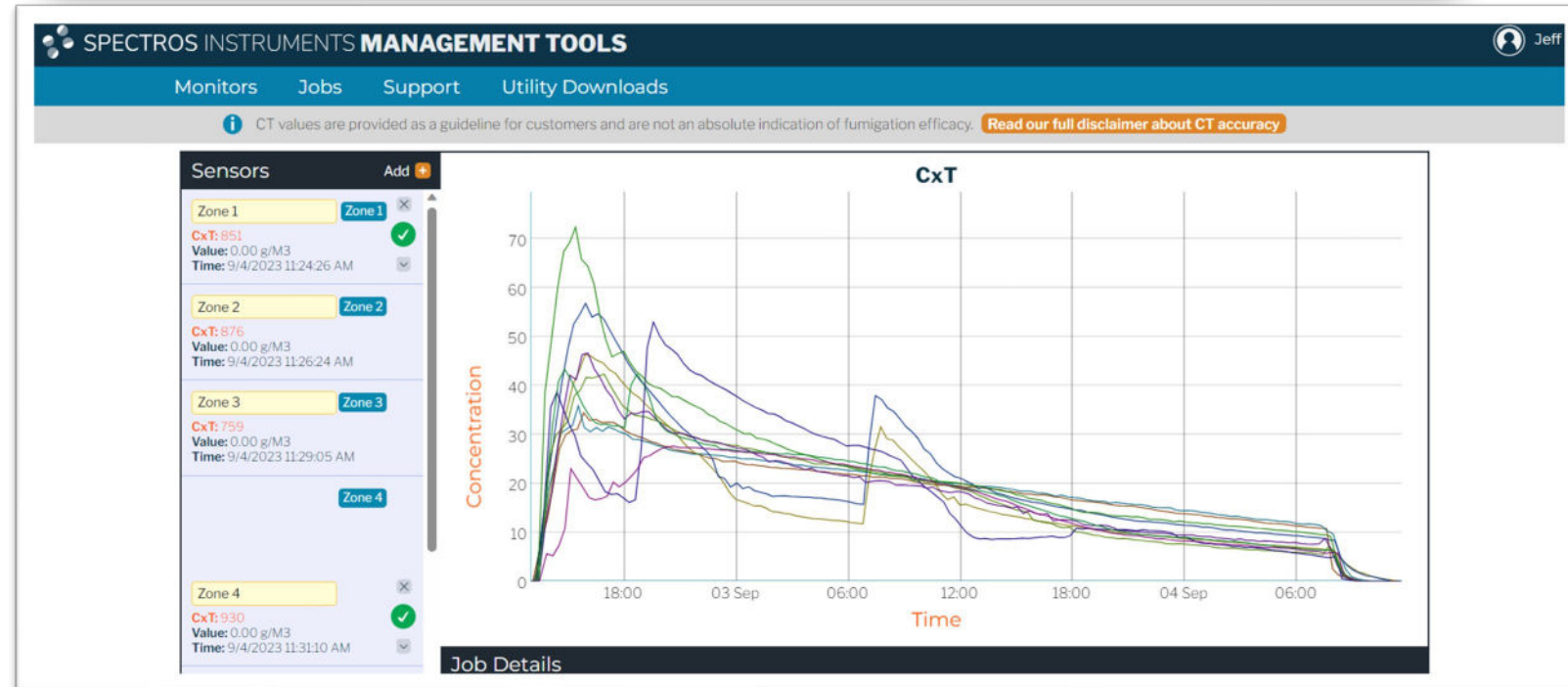
Multiple Point Application (Indicated by star on map)

Difference: Better dispersion of fog and control





Fumigation Technology that works for us and delivers value for our clients.



Unadulterated real-time data. Validating target CT Achieved.



Modern Food Safety Pest Management Programs

Summary

- Focused on true risks to food safety unique to the facility.
- Truly supports brand protection and product quality.
- Based upon detailed risk assessments, trending review, and verification that IPM program meets the needs of the facility beyond compliance.
- Timely and responsive to potential risk while the cost of corrective actions is low and more impactful.
- Gives PCOs the opportunity to truly engage in your food safety program.



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Thank You!

